

	Projected 12-Month Actual 10/1/2014 - 09/30/2015	12-Month Budget 10/1/2015 - 9/30/2016	Comparison	Comparison
<u>Revenues</u>				
Contributions	\$243,780	\$366,500	\$122,720	33.5%
Grants - Non-Government	\$253,763	\$406,250	\$152,487	37.5%
United Way	\$874,893	\$856,665	-\$18,228	-2.1%
Government Grants	\$900	\$900	\$0	
Fundraising Events	\$57,337	\$133,980	\$76,643	57.2%
Cookie Sales - Net	\$8,566,090	\$8,568,390	\$2,300	0.0%
Nut Sales - Net	\$403,970	\$415,557	\$11,587	2.8%
Retail Sales - Net	\$281,496	\$283,179	\$1,683	0.6%
Program Services	\$606,912	\$651,164	\$44,252	6.8%
Investment Income - Net	\$274,706	\$251,400	-\$23,306	-9.3%
Miscellaneous Income	\$8,322	\$9,145	\$823	9.0%
Total Revenues	\$11,572,169	\$11,943,130	\$370,961	3.1%
<u>Expenses</u>				
Salaries	\$6,020,755	\$6,220,319	\$199,564	3.2%
Benefits	\$1,117,951	\$1,388,283	\$270,332	19.5%
Payroll Taxes	\$478,100	\$584,949	\$106,849	18.3%
Professional Services	\$494,968	\$427,197	-\$67,771	-15.9%
Supplies	\$859,145	\$965,939	\$106,794	11.1%
Communications	\$137,597	\$124,101	-\$13,496	-10.9%
Postage & Shipping	\$36,022	\$35,416	-\$606	-1.7%
Occupancy	\$608,524	\$659,617	\$51,093	7.7%
Equipment, Repairs, & Maintenance	\$109,224	\$112,934	\$3,710	3.3%
Printing & Publications	\$100,797	\$115,954	\$15,157	13.1%
Travel & Vehicle Expenses	\$326,299	\$291,236	-\$35,063	-12.0%
Staff Development	\$39,612	\$32,663	-\$6,949	-21.3%
Financial Assistance	\$254,988	\$297,140	\$42,152	14.2%
Insurance	\$258,834	\$273,801	\$14,967	5.5%
Miscellaneous Expense	\$263,295	\$284,402	\$21,107	7.4%
Total Expenses	\$11,106,111	\$11,813,951	\$707,840	6.0%
<u>Net</u>	<u>\$466,058</u>	<u>\$129,179</u>	<u>-\$336,879</u>	