



2014/2015 Line Item Budget Comparison

	12-Month Cycle 8/1/2013 - 7/31/2014	12-Month Budget 10/1/2014 - 9/30/2015	Comparison
<u>Revenues</u>			
Contributions	\$306,083	\$333,850	\$27,767
Grants - Non-Government	\$180,147	\$402,100	\$221,953
United Way	\$1,026,585	\$888,924	-\$137,661
Government Grants		\$1,400	\$1,400
Fundraising Events	\$4,953	\$38,830	\$33,877
Cookie Sales - Net	\$8,030,123	\$8,039,615	\$9,492
Nut Sales - Net	\$276,664	\$273,549	-\$3,115
Retail Sales - Net	\$311,958	\$370,710	\$58,752
Program Services	\$557,256	\$655,900	\$98,644
Investment Income - Net	\$330,060	\$207,200	-\$122,860
Miscellaneous Income	\$37,206	\$12,182	-\$25,024
Total Revenues	\$11,061,035	\$11,224,260	\$163,225
<u>Expenses</u>			
Salaries	\$5,510,063	\$5,936,832	\$426,769
Benefits	\$1,590,698	\$2,082,052	\$491,354
Payroll Taxes	\$472,072	\$553,683	\$81,611
Professional Services	\$469,092	\$526,159	\$57,067
Supplies	\$417,567	\$487,085	\$69,518
Communications	\$132,569	\$131,749	-\$820
Postage & Shipping	\$37,618	\$44,293	\$6,675
Occupancy	\$702,675	\$605,988	-\$96,687
Equipment, Repairs, & Maintenance	\$91,192	\$92,055	\$863
Printing & Publications	\$122,890	\$120,393	-\$2,497
Travel & Vehicle Expenses	\$229,864	\$312,482	\$82,618
Staff Development	\$21,626	\$46,584	\$24,958
Financial Assistance	\$254,060	\$271,756	\$17,696
Insurance	\$247,488	\$263,468	\$15,980
Miscellaneous Expense	\$224,943	\$252,476	\$27,533
Total Expenses	\$10,524,417	\$11,727,055	\$1,202,638
NET	\$536,618	-\$502,795	-\$1,039,413