

**BOARD OF DIRECTORS** The regular meeting of the Board of Directors of Girl Scouts of Western Ohio was held at the Girl Scout office in Dayton. President, Ellen Iobst, was in the chair and Secretary, Kimber Fender, took the minutes.

**BOARD MEMBERS PRESENT** Board members present:  
Ellen Iobst, Chair  
Victoria Nilles, 1<sup>st</sup> Vice Chair  
Kimber Fender, Secretary  
Zo Redman, Treasurer  
Cassie Barlow  
Colleen Bell\*  
Alex Bielecki\*  
Patrice Borders  
Sue Gantz Matz  
Shannon Glass  
Angela Granata  
Roni Luckenbill, CEO\*  
Jenny Michael  
La Costa Moore  
Jody Wainscott\*  
Rebecca Westlake  
\*ex officio

**BOARD MEMBERS PRESENT BY PHONE** Board members present by phone:  
Ann Hartmann, 2<sup>nd</sup> Vice Chair  
Pat Neal-Miller  
Barb Oostra  
Susan Redman-Rengstorf  
Bill Schretter

**BOARD MEMBERS ABSENT** Board members absent:  
Theresa Hirschauer

**STAFF MEMBERS PRESENT** Staff members present:  
Cheryl Drinnen, Assistant to the CEO  
Marcia Dowds, Chief Development Officer  
Linda Odenbeck, Chief Financial Officer  
Susan Osborn, Chief Operating Officer

**PRE-MEETING MATERIALS** Materials mailed:  
Agenda Board of Directors Meeting  
Consent Agenda Memo  
June 2016 Board Meeting Minutes  
2017 Plan of Work and Budget  
Monitoring Report: 2.4  
Board Policy Revisions  
Girl Scout Lake Pointe Property Memo  
National Council Proposal Memo  
National Council Proposal  
Board Monitoring Report Memo & Form  
Investment Update  
2017 Board Calendar

Executive Limitations Board Monitoring Report Evaluation Results  
2016 Board Retreat Flyer

**HANDOUTS**

Materials distributed:  
Fund Development Dashboard  
National Council Delegate Interest Form

**CALL TO ORDER**

The meeting was called to order by Chair, Ellen Iobst, at 4:30 pm.

**APPROVAL OF  
AGENDA  
MOTION**

A motion was made to approve the agenda. Motion approved.

**APPROVAL OF  
CONSENT AGENDA  
MOTION**

The consent agenda was approved. The following agenda items were included on the consent agenda:

- Minutes of the June 2016 Board Meeting

**BUDGET PRESENTATION  
PRESENTATION**

Roni Luckenbill, CEO, presented the 2017 Plan of Work and Budget. She also reported that a group of board members had previewed the materials and had an opportunity to provide input into the presentation. The members were Ellen Iobst, Zo Redman, Michelle Krummen, Jenny Michaels, Bill Schretter, Rebecca Westlake, Colleen Bell, and Alex Bielecki. Discussion followed.

**REPORT ON  
EXECUTIVE  
LIMITATIONS  
MOTION**

Roni Luckenbill, CEO, presented the monitoring report on Executive Limitations, Policy 2.4. Discussion followed. A motion was made as follows:

That the board accepts the monitoring report for Policy 2.4 as reasonable interpretation and in compliance with the board policies.

Motion approved.

**BOARD POLICY  
MANUAL**

At the June board meeting, members reviewed the Executive Limitations policies 2.1 through 2.9 from the Board Policy Manual to ensure that they are meeting current needs, and made recommendations for several revisions as outlined in Attachment E: 2.1–Treatment of Girls and Volunteers – change the word girls to girl members; 2.3–Compensation and Benefits – remove the word volunteers; 2.5–Financial Condition and Activities – delete all wording after the word shifting; and 2.7–Ends Focus of Grants, Commitments or Contracts – change the word production to creation. The following motion was made:

**MOTION**

That the board accepts the revisions to the Executive Limitations of the Board Policy Manual as documented on Attachment E

Motion approved.

**BOARD DEVELOPMENT**

Zo Redman, Board Development Committee Chair, gave a brief report on the upcoming work of the committee and the positions to be filled in 2017, which includes National Council Delegates and Alternate Delegates. She then asked the board to get into small groups to discuss the characteristics and skills that are needed on the board, as well as companies that should be represented over the next few years. The groups then shared their responses with the entire board.

**PROPERTY/OUTDOOR  
EXPERIENCE TASK  
GROUP**

Sue Matz, Task Group Chair, presented a report regarding the Lake Pointe property office buildings. The presentation included background information, how the property has been used, what has changed, and the recommendation from the group that this is a good time to put the Lake Pointe property on the market.

After discussion, the following motion was made:

**MOTION**

That the board authorize Roni Luckenbill, CEO, to sign a six month agreement to work with a realtor to market and sell the Lake Pointe property at a cost that is no less than 5% over the appraised value with a minimum of \$600,000.

Motion approved.

**FUND DEVELOPMENT TASK GROUP**

Jenny Michaels, Fund Development Task Group member, presented a brief update on the board leadership campaign. The dollar goal of \$44,000 has been surpassed with \$45,884 pledged, and board participation is still only at 95%. She explained the importance of being able to explain to our funders that we have 100% participation from our board. Jenny announced that Jody Wainscott has offered a \$10,000 matching gift for the ToGetHerThere Circle. She also pointed out the updated dashboard report that is located in the board folders and reminded board members of the thank you cards to be completed and to sign up to make donor calls. The upcoming Women of Distinction events are great opportunities to bring a guest and introduce them to Girl Scouts. Dayton's event is this week on Thursday, September 29 and the Toledo event is on Thursday, October 6, and the date for Cincinnati will be Tuesday, March 14, 2017 at the Queen City Club.

**PUT GIRLS FIRST TASK GROUP**

Susan Redman-Rengstorf, Put Girls First Task Group Chair, led the board in a discussion on whether or not to support having the proposal from Girl Scouts of North East Ohio "National Board of Directors, Girl Members-at-Large" on the agenda for discussion at the 2017 National Convention. Following discussion, the following motion was made:

**MOTION**

That the board approve supporting this national council proposal.

Motion approved.

**HOW DID WE WORK?**

La Costa Moore, September Board Monitor, reported on her assessment of the board's performance during this board meeting. She used the monitoring evaluation and shared her assessment of the board's compliance. The evaluation form is used at each meeting and kept with board files.

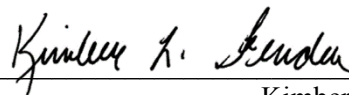
**AGENDA PLANNING**

The following agenda items will be included in the November meeting, which is scheduled on Friday, November 11, at the Dayton office as:

- Board Development Committee Report
- Convention Report
- Outdoor Experience Task Group Report
- Fund Development Task Group Report
- Put Girls First Task Group Report

**ADJOURNMENT**

The meeting adjourned at 6:32 pm.



Kimber Fender, Secretary

