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BOARD OF DIRECTORS MEETING Tuesday, April 21, 2015

BOARD OF DIRECTORS The regular meeting of the Board of Directors of Girl Scouts of Western Ohio was

held at the Girl Scout office in Dayton. President, Jody Wainscott, was in the chair

and Secretary, Kimber Fender, took the minutes.

BOARD MEMBERS PRESENT Board members present:

Jody Wainscott, Chair

Ann Hartmann, 2nd Vice Chair

Kimber Fender, Secretary

Cassie Barlow Patrice Borders Bridget Doherty Sue Gantz Matz Theresa Hirschauer Roni Luckenbill, CEO*

Pat Neal-Miller Barb Oostra

Susan Redman-Rengstorf

Zo Redman Kandi Staples Alex Stetler*

BOARD MEMBERS PRESENT BY PHONE Board members present by phone:

Victoria Nilles, Treasurer

Nancy Dawes* Angela Granata

BOARD MEMBERS

ABSENT

Board members absent:

Ellen Iobst, 1st Vice Chair

Jeanne Bernish Iris Juergens

STAFF MEMBERS PRESENT Staff members present:

Marcia Dowds, Director of Development & Marketing

Cheryl Drinnen, Assistant to the CEO

A.J. Office, Director of Research & Evaluation

Susan Osborn, Chief Strategy Officer

PRE-MEETING MATERIALS

Materials mailed:

Agenda Board of Directors Meeting

Board Retreat Memo Board Retreat Summary Consent Agenda

E l 2015 D 1

February 2015 Board Meeting Minutes

Board Monitor Memo & Form

Investment Update

Monitoring Report for Governing Policies

HANDOUTS

Materials distributed:

Program Effectiveness Survey Results Juliette Gordon Low Society Brochure Northern Regions Donor and Prospect List Southern Regions Donor and Prospect List

CALL TO ORDER

The meeting was called to order by Chair, Jody Wainscott, at 4:45 p.m.

INTRODUCTIONS

With newly elected members, introductions were made.

APPROVAL OF AGENDA MOTION A motion was made to approve the agenda. Motion approved.

GOVERNANCE PROCESS

Chair, Jody Wainscott, gave an overview of the work at the board retreat and the three priority areas for board action during 2015-2016. The three areas are: 1) Put Girls First; 2) Fund Development; 3) Outdoor Experience. A task group was created for each area to develop a framework and timeline for the action items and report back at the June meeting. Discussion followed.

FUND DEVELOPMENT

Ann Hartmann, 2nd Vice Chair and fund development task group member, gave a brief overview of the task group's work. Marcia Dowds, Director of Development & Marketing explained the donor and prospect lists that were distributed. The lists were split into two, the northern regions and the southern regions. Board members were asked to review the lists and identify anyone they might know or have any information about.

APPROVAL OF CONSENT AGENDA MOTION The consent agenda was approved. The following agenda items were included on the consent agenda:

- Minutes of the February 2015 Board Meeting
- Approval of Erinn Aulfinger and Samantha Shultz to serve as a Girl Member-at-Large on the board through April 2016.

HOW DID WE WORK?

Zo Redman, April Board Monitor, reported on her assessment of the board's performance during this board meeting. She used the monitoring evaluation and shared her assessment of the board's compliance. The evaluation form is used at each meeting and kept with board files.

AGENDA PLANNING

The following agenda items will be included in the June meeting, which is scheduled on Tuesday, June 23, at the Dayton office:

- Monitoring reports
- Task group reports
- Fund development report
- Audit committee's selection of auditing firm

ADJOURNMENT

The meeting adjourned at 6:00 p.m.

Kimber Fender, Secretary