

MEMO

Attachment G



Date: June 7, 2019

To: Board of Directors

From: Zo Redman, Treasurer

Subject: Recommendations for Audit Services

Based on an extensive review of proposals from audit firms, as well as face-to-face interviews with three firms, the Audit Committee recommends that the Board of Directors of Girl Scouts of Western Ohio retains the services of:

- BKD CPAs & Advisors to perform the operating audit and tax services for the 2019 year at a cost of no more than \$32,500.
- Barnes Dennig to perform the 403(b) plan audit and form 5500 at a cost of no more than \$10,100.

BKD is a registered limited liability partnership, with approximately 300 partners and principals throughout the country. They insist on personal involvement of partners and directors in serving clients. By being on site with clients, they gain better information and perspective, resulting in more on-point recommendations and solutions. They have been included in the INSIDE Public Accounting Best of the Best firms list for the last eight years and offer long-term consistency, exceptional performance, and a national network of support and resources. They bring a strong local team to the council and are excited about working with Girl Scouts of Western Ohio.

Since 1965, Barnes Dennig has grown into one of the 200 largest accounting firms in the country according to *Inside Public Accounting*. Headquartered in Cincinnati, their growth has stemmed from a focus on providing exceptional client service, depth of knowledge in select industries and strategic expansion. They increased their geographic footprint by adding an office in Northern Kentucky in 2013 and one in Indianapolis in 2016. Today they are more than 150 employees' strong serving clients in three states and across the U.S. with operations spanning the globe. They have extensive experience in the non-profit sector and are seen as an expert in auditing 403(b) plans.

The Audit Committee went through an extensive review of interested audit firms, soliciting proposals through an RFP process, screening written proposals, and conducting interviews. We are confident that BKD and Barnes Dennig are able to provide the ongoing services needed by Girl Scouts of Western Ohio. Members of the Audit Committee would be happy to answer any questions during the board meeting.

