

| BOARD OF DIRECTORS        | The regular meeting of the Board of Directors of Girl Scouts of Western Ohio<br>was held at the Dayton Girl Scout office. President, Victoria Nilles, was in the<br>chair and Patrice Borders, Secretary, took the minutes.   |
|---------------------------|---|
| BOARD MEMBERS<br>PRESENT  | Board members present:<br>Victoria Nilles, Chair<br>Patrice Borders, Secretary<br>Zo Redman, Treasurer<br>Melissa Cutcher<br>Sue Gantz Matz<br>Amanda Graven<br>Theresa Hirschauer<br>Sophia Imundo*<br>Allison Irey*<br>Ellen Iobst*<br>Roni Luckenbill, CEO*<br>Jenny Michael<br>La Costa Moore<br>Patti Robb<br>Kelly West<br>Carole Williams<br>*ex officio |
| BOARD MEMBERS<br>BY PHONE | Board members absent:<br>Kim Fender<br>Ellen Iobst*<br>Bleuzette Marshall<br>Bill Schretter   |
| BOARD MEMBERS<br>ABSENT   | Board members absent:<br>Cassie Barlow, 1 <sup>st</sup> Vice Chair<br>Shannon Glass Fisher, 2 <sup>nd</sup> Vice Chair<br>Anna Jones Monnett<br>Laura Mitchell<br>Paaras Parker<br>Vicki Rogers<br>Pam Viscione   |
| STAFF MEMBERS<br>PRESENT  | Staff members present:<br>Marcia Dowds, Chief Development Officer<br>Cheryl Drinnen, Assistant to the CEO<br>Linda Odenbeck, Chief Financial Officer<br>Susan Osborn, Chief Operating Officer<br>Susan Redman-Rengstorf, Vice President of Special Campaigns  |
| GUESTS PRESENT            | Guests present:<br>Justine Stenger, Past Girl Member  |

| PRE-MEETING<br>MATERIALS                | Materials mailed:<br>Agenda Board of Directors Meeting<br>Consent Agenda Memo<br>January 2019 Board Meeting Minutes<br>Board Leadership Campaign Update Memo<br>Comprehensive Campaign Update Memo<br>2020 National Council Proposals<br>Board Monitoring Memo & Form<br>Investment Update  |
|---|---|
| HANDOUTS                                | Materials distributed:<br>National Council Delegate Board of Directors Interest Form<br>2018 Program Effectiveness Impact Report  |
| CALL TO ORDER                           | The meeting was called to order by Chair, Victoria Nilles, at 4:50 pm.  |
| APPROVAL OF AGENDA<br>MOTION            | A motion was made to approve the agenda. Motion approved.   |
| APPROVAL OF<br>CONSENT AGENDA<br>MOTION | <ul> <li>The consent agenda was approved. The following agenda items were included on the consent agenda:</li> <li>Minutes of the January 2019 Board Meeting</li> <li>Approval of Allison Irey and Sophia Imundo to serve as Girl</li> </ul>  |
|   | Members-at-Large on the Board of Directors through April 2020.  |
| BOARD CHAIR REPORT                      | Victoria Nilles, Chair, shared her brief remarks and noted the items on the agenda to be discussed.   |
| FUND DEVELOPMENT<br>TASK GROUP          | Theresa Hirschauer, Fund Development Task Group Chair, reported on the 2019 Board Leadership Campaign. She shared that a new approach was used for this year, in which task group members had conversations with each member. To date, \$34,150 has been raised towards the \$46,000 goal. Theresa explained the importance of have 100% participation.   |
|   | Marcia Dowds, Chief Development Officer, shared that Patrice Borders,<br>Secretary, participated in Social Venture Partners Fast Pitch 2019 on behalf<br>of Girl Scouts of Western Ohio. She won third place and a \$2,500 donation<br>to Girl Scouts of Western Ohio. A video of Patrice's speech was shown.   |
| COMPREHENSIVE<br>CAMPAIGN               | Susan Redman-Rengstorf, Vice President of Special Campaigns, provided<br>an update on the campaign, including the Campaign Structure: Betsy<br>LaMacchia and Jody Wainscott, Co-Chairs of the Campaign; Victoria Nilles<br>and Pat Appold, Leadership Giving Co-Chairs; Sue Gantz Matz and Theresa<br>Hirschauer, Board Giving Co-Chairs; Patrice Borders, Anna Jones Monnet,<br>and Debbie Monagan, Major Gifts Co-Chairs; Zo Redman, Cassie Barlow,<br>and Marie Gemelli-Carroll, Corporate Giving Co-Chairs; and Barbara Bonifas<br>and Christi West, General Gifts Co-Chairs. Susan also shared that<br>Communica Inc. was selected as the marketing firm and a sneak peak of<br>the "Empower Her" campaign materials they have developed were shown.<br>Roni Luckenbill, CEO, referred the board to the memo regarding the<br>allocation of \$1 million from the asset replacement fund to the |

| MOTION                        | comprehensive capital campaign. After brief discussion, the following motion was made:   |
|-------------------------------|--|
|                               | That the board allocate \$1 million from our asset replacement fund to be designated to the comprehensive campaign for camp improvements to begin construction of the Camp Stonybrook lodge.   |
|                               | Motion approved.   |
| NATIONAL COUNCIL<br>PROPOSALS | Roni Luckenbill, CEO, briefly reviewed the four proposals that we received<br>from two Girl Scout councils asking for our support in recommending that<br>they be placed on the 2020 National Council Agenda. After discussion, the<br>following motions were made:  |
| MOTION                        | That the board support the proposals "Membership Dues Increase<br>Restriction" and "Establishment of a National Gold Award<br>Foundation" from Girl Scouts of Greater Chicago and Northwest<br>Indiana.  |
|                               | Motion approved.   |
| MOTION                        | That the board support the proposal "Allowing Special Session to be held via Electronic Means" from Girl Scouts of Kentuckiana.  |
|                               | Motion approved.   |
| MOTION                        | That the board support the discussion item "National Property<br>Strategy" from Girl Scouts of Kentuckiana.  |
|                               | Motion approved.   |
| HOW DID WE WORK?              | Kelly West, April Board Monitor, reported on her assessment of the board's<br>performance during the board meeting. She used the monitoring<br>evaluation and shared her assessment of the board's compliance. The<br>evaluation form is used at each meeting and kept with board files.                       |
| AGENDA PLANNING               | The next meeting of the board will be held on Tuesday, June 18 at Camp<br>Whip Poor Will in Morrow, Ohio, and will include the following agenda items:   |
|                               | <ul> <li>Monitoring reports on Executive Limitations</li> <li>Fund Development Task Group report</li> <li>Recommendation from the Audit Committee on a new auditor</li> <li>Comprehensive Campaign update</li> <li>Opportunity to hear from girls attending Air Camp</li> <li>Optional tour of camp</li> </ul> |
| ADJOURNMENT                   | The meeting adjourned at 6:31 pm.  |

Patrice Borders

888.350.5090 | gswo.org

customercare@gswo.org

Patrice Borders, Secretary