

BOARD OF DIRECTORS 2011 FUND DEVELOPMENT PARTICIPATION

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Personal	\$ Contributed by board members		\$38,000								
Building Donor	\$ Raised by board members										
	# New prospects identified by board members # Board members who teamed with staff to meet with local li										
	# Board members who teamed with staff to meet with local l	eaders									
	# Board members who asked exisiting donors for increased gift	renewal									
ening	# Board members who teamed with staff to make solicitation	calls									
Strengthening Donor	# Board members who teamed with staff to make solicitation # Board Members who signed appeal letters # Times board members tell their story in the communit										
Streng Donor	# Times board members tell their story in the communit	/									
Stewarding	# Board Members perpetuating follow-up thank you letters ar	ıd calls									
	# Board Members who participated in stewardship events/act	ivities									
ō											
Other Donor	Activities										
Othe	Activ										

TOTAL