

MEMO

Date: January 11, 2011
To: Board of Directors
From: Barbara J. Bonifas, CEO
Subject: Fund Development

At the January board meeting, we will follow up our November discussion about fund development with several specific items:

1. Solicitation of board members for the 2011 Annual Campaign. Each board member will be asked to make a commitment for their annual gift, as well as to commit to the fund development activities that each is willing to do in 2011.
2. The fund development scorecard which we will use to report board activity is attached (Attachment H). Thank you to board members who provided input to the scorecard.
3. GSUSA 100th Anniversary Partnership Agreement – GSUSA has asked all councils to sign the partnership agreement as an affirmation that we are all working together to leverage resources to enrich our entire Movement. Please review the agreement (Attachment I) and Donor Bill of Rights (Attachment J) prior to the meeting.